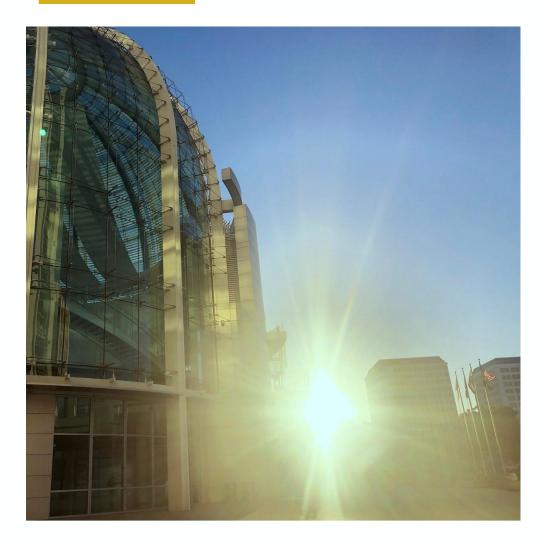
CLEANER, CHEAPER ELECTRICITY IS COMING IN FEBRUARY 2019!

1 Ech



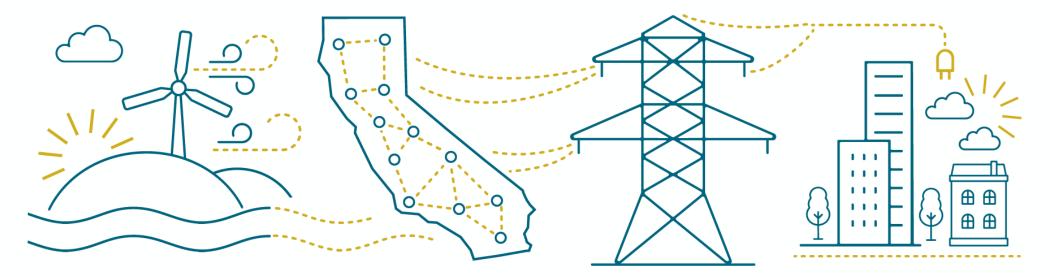
WHO ARE WE? WHY ARE WE HERE?



- A Community Choice Energy
 program
- Operated by the City's new Community Energy Department
- Committed to creating a more sustainable future



HOW COMMUNITY CHOICE WORKS



SOURCE SJCE

Sourcing and building cleaner energy

GRID California

Flowing clean energy into our state's power supply

DELIVERY PG&E

Delivering energy, maintaining lines, serving customers

CUSTOMER

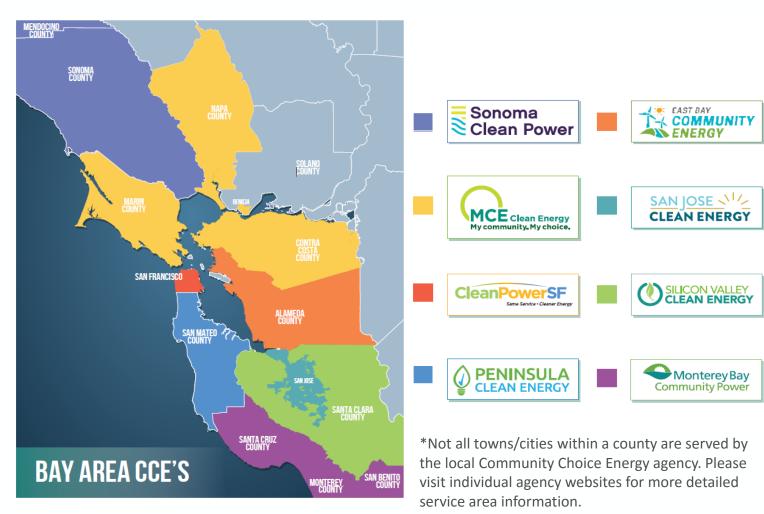
YOU

Using cleaner energy, preserving the environment



COMMUNITY CHOICE IS EVERYWHERE

- 19 Community Choice Energy (CCE) programs statewide
- 8 in the Bay Area
- SJ is the largest single jurisdiction CCE in CA





HOW WE GOT HERE

• Timeline

- 2010: Residents asked City for a CCE
- 2016: After years of study, City discusses forming a CCE with the community
- May 2017: Established by the City Council
- September 2018: Service launched to city accounts
- February 2019: Service for residents and businesses begins





WHY IS THIS IMPORTANT?

- Climate change
- We're already feeling impacts
 - Heat waves
 - Drought
 - Wildfires
 - Rising sea levels





CLEAN ENERGY IS A SOLUTION

 Burning fossil fuels drives climate change and pollutes our air – renewable & carbonfree energy sources don't!

Fossil fuels = coal, oil, natural gas

Carbon-free energy = large hydroelectric, nuclear

Renewable energy (also carbon-free) = solar, wind, geothermal





HEALTH IMPACTS OF CLEAN ENERGY

- Burning fossil fuels costs US \$120B/year in health costs (National Academy of Sciences)
- With clean energy:
 - Fewer premature deaths
 - Less smog
 - Less asthma



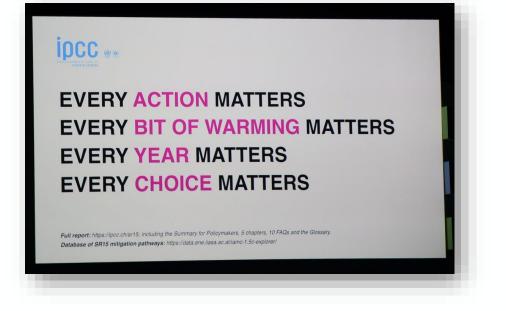


MORE BENEFITS

In addition to health benefits:

- 1% bill savings = \$2M/year savings community-wide
- One of the most effective things you can do to reduce carbon emissions
- Local control
 - Revenue stays in SJ
 - You have a voice





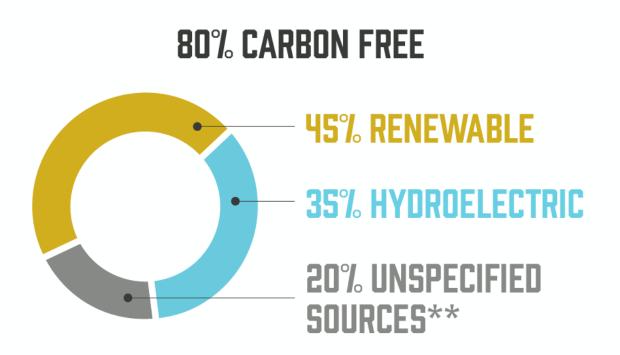




YOUR ENERGY CHOICES

GREENSOURCE

- Automatic enrollment
- Cleaner and cheaper
 - Competitive with PG&E rates
- Renewable sources:
 - Geothermal
 - Solar
 - Wind
- Carbon-free sources:
 - Hydroelectric



**Unspecified sources aren't traceable to a specific generation facility, such as electricity traded through open-market transactions. Typically "brown sources" contain natural gas; they may include renewables and hydroelectric.



WHY ARE WE CHEAPER?

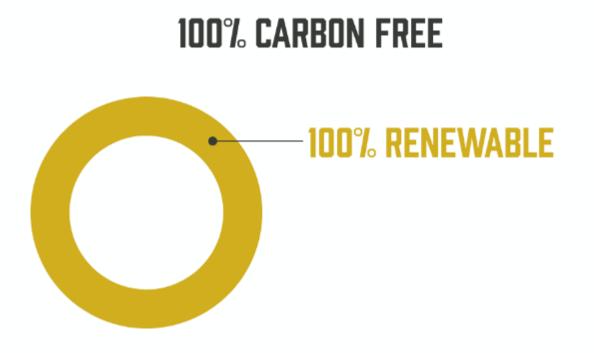
- Renewable energy is cheap! And getting cheaper
- Not-for-profit
 - No shareholders or high executive compensation
- More efficient
 - Leaner staff
 - Spending a smaller percentage of revenue on operating expenses





TOTALGREEN

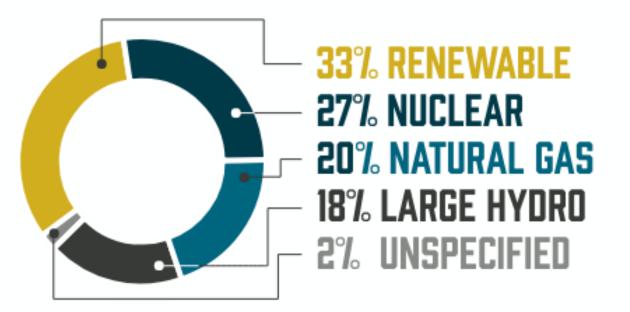
- You can sign up for TotalGreen
 now
 - Will begin in February 2019
- Choosing TotalGreen
 - Helps SJCE expand clean energy generation in California
 - Increases competition even more, keeping rates low
 - \$5-10 more per month than GreenSource on average





OPT OUT – PG&E

- Not as much renewable energy and more expensive
- You can go back to PG&E at any time



*From PG&E's 2016 Power Content Label.



CUSTOMERS WHO WILL NOT BE ENROLLED IN FEBRUARY 2019

- Residents with rooftop solar -Net Energy Metering (NEM)
- Small businesses
- Expected enrollment in 2020
- Enroll early by selecting TotalGreen





DISCOUNT PROGRAMS

- Continue to receive your discount
- No action needed
- Will be automatically enrolled with rates lower than PG&E
- Programs
 - California Alternate Rates for Energy (CARE)
 - Family Electric Rate Assistance (FERA)
 - Medical Baseline Allowance





WHAT WILL MY BILL LOOK LIKE?

| ENERGY STATEMENT | Account No: Statement Date: Due Date: | 1023456789-0 04/01/2019 04/19/2019 |
|--|---|--|
| Service For: | Your Account Summary | |
| ELLIE WATTS | Credit Balance on Previous Statement | \$135.67 |
| 1234 MAIN STREET | Payment(s) Received Since Last Statement | -135.67 |
| SAN JOSE, CA 95110 | Previous Unpaid Balance | 0.00 |
| Questions about your bill? | Current PG&E Electric Delivery Charges | \$94.48 |
| 24 hours per day, 7 days per week Phone: 1-866-743-0335 www.pge.com/MyEnergy | San José Clean Energy Electric Generation Charges | \$44.98 |
| | Total Amount Due by 04/19/2019 | \$139.46 |



CUSTOMER SERVICE

• PG&E:

- Sends the bill
- Gas services & charges
- Power outages
- San José Clean Energy:
 - Generation billing questions
 - Customer service related to electricity generation
 - Upgrade to TotalGreen
 - Opt out back to PG&E
 - 833-432-2454 or info@sanjosecleanenergy.org





CUSTOMER OUTREACH



- Enrollment notices (4):
 - Late December
 - Mid-January
 - Late February
 - Late March
- Trilingual outreach via:
 - Community-based organizations
 - Presentations
 - Events
 - Marketing and advertising

PROGRAMS INTRODUCTION

- As a not-for-profit, San Jose Clean Energy can invest operational surpluses into the community through programs
- SJCE can also promote or integrate programs managed by other city or state agencies or PG&E
- Examples from other CCE's in CA:



LOCAL INVESTMENTS



Community Pilots: Awarded grants for innovative local projects to advance electrification



Drive EV: Offered rebate to lease or buy an electric vehicle



QUESTIONS?

Thank you for your time! **Community Energy Department** (408) 535-4999 info@sanjosecleanenergy.org **Customer Service** (833) 432-2454 SanJoseCleanEnergy.org

